

Workforce News



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Wasatch Front South: Salt Lake, Tooele

jobs.utah.gov



Few New Government Jobs...



Inside:

- ✦ Strong, broad-based job growth is continuing in Salt Lake County.
- ✦ Tooele County's robust job growth is out-pacing worker availability.



Contact the author, your regional economist, with any questions on content:

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...But the Private Sector is Expanding

In Salt Lake and Tooele counties, the current economic expansion continues to be characterized by extremely low unemployment and robust job growth, as the economy expands across all major industrial sectors. One other interesting characteristic of the growing economy, is that most of the job growth is in the private sector with quite sluggish government employment increases.

Total non-farm payroll employment averaged about 595,000 during 2006 in Salt Lake and Tooele Counties. Government employment accounted for 15

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See the wealth of information at our Employer Resource Center Web page: <http://jobs.utah.gov/employer/resource>

Few New Government Jobs

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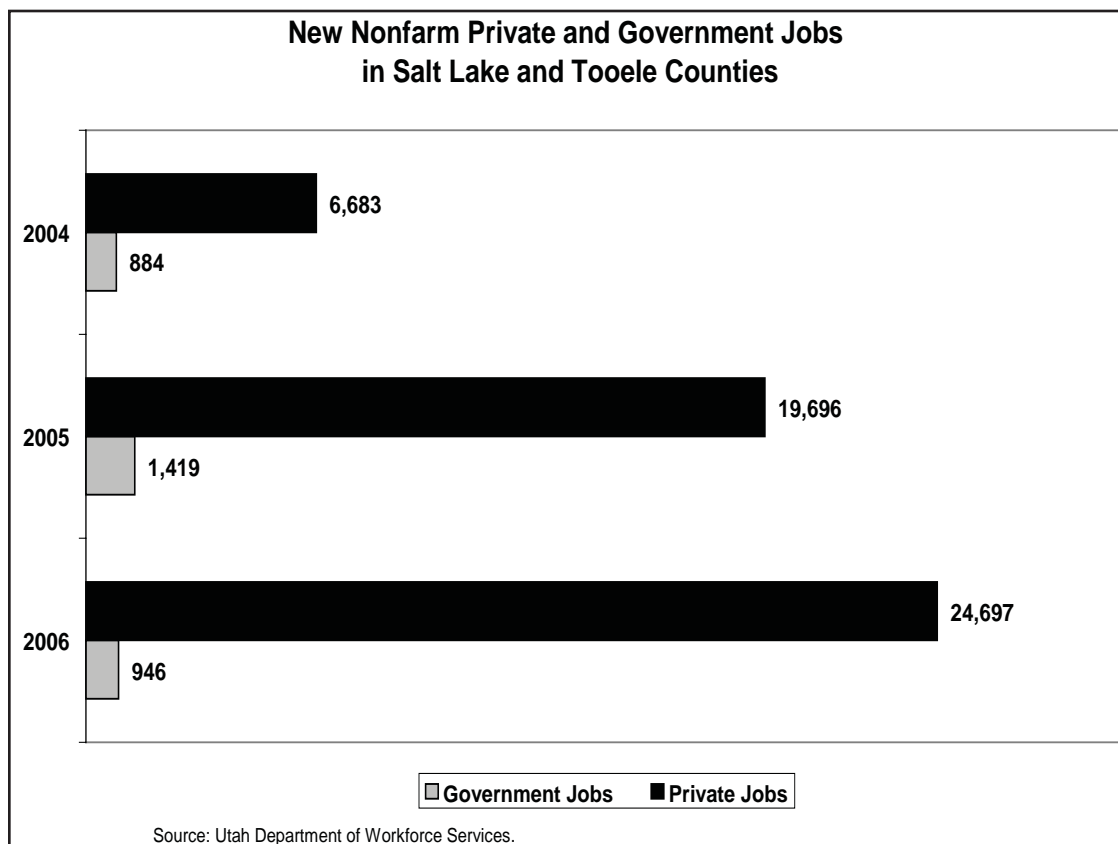
percent or about 90,000 jobs, with 85 percent or 505,000 jobs with private companies.

Government employment can be broken down into major categories. In 2006, the 90,000 government jobs can be broken down as follows: federal government (11,800), state higher education (16,350), other state government (20,350), local public education (23,000), and other local government (17,900).

From 2003 to 2006, there were 54,324 new jobs created in Salt Lake and Tooele Counties, with 51,076 created by private businesses and 3,248 new government jobs. In terms of growth rates over this three year period, private employment expanded by 11.2 percent and federal, state, and local government jobs increased by 3.8 percent. The population of these two counties grew 6.2 percent from 2003 to 2006.

Of the three-year economic expansion so far, 2006 was clearly the strongest in terms of overall employment growth, at the same time government growth was quite limited. Last year government jobs increased by 1.1 percent—with 945 new jobs, while private sector employment grew by 5.1 percent—with 24,650 new jobs. The population increase in 2006 was two percent.

The present economic expansion is well into its fourth year. It has primarily been goods-producing industries of construction, mining, and manufacturing that have been propelling the economy forward. Of course, there has been significant support to economic growth from service-producing industries, most notably professional and business services, financial activities, and health care. The relatively small contribution to employment gains by government highlights the strength of this private sector expansion.



Check it Out

A **New** study just released on the benefits employers offer in metropolitan Utah. Find the link on our main page:

jobs.utah.gov/wi

Central Region Business Services News

jobs.utah.gov

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On-the-Job Training

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Unpaid Internships

Karen Gardner (801) 468-0109

Resources

Business Services Center 801-468-0097

Child Care Resource & Referral 801-355-4847
jobs.utah.gov/opencms/occ 866-438-4847

Labor Market Info
James Robson, economist 801-526-9626

New Hire Reporting 801-526-4361
jobs.utah.gov/newhire

Pre-Layoff Assistance 801-526-4312
jobs.utah.gov/employer/business/prelayoff.asp

UI Tax General Information 800-222-2857
jobs.utah.gov/ui

DOL Wage/Hour Div. 801-524-5706

Utah Labor Commission 801-530-6801
laborcommission.utah.gov

State Council on Workforce Services 801-468-0095
jobs.utah.gov/edo/statecouncil/

Employer Tax Credit 801-526-9480
jobs.utah.gov/employer/Business/wotc.asp

Employer 101: Labor Law Training
jobs.utah.gov/edo/laborlaw

Learn How to Sell to Government, Military

As a businessperson, would you like to sell to a customer whose checks are always good? Of course, what company wouldn't! The government and military are ideal customers for Utah companies. Unfortunately, there is a common misconception among many local businesses that selling to the government or military is too difficult and is not worth their time.

If your company sells a product or service to the general population, it is very likely that your same product or service can be sold to the government or military. From engineering, environmental remediation and asphalt services to paper products, aircraft engine parts and high technology support, the Procurement Technical Assistance Center (PTAC) will assist your company in becoming an approved supplier.

Although selling to federal, state and local governments or the military can be complicated, it can also be an avenue of growth for nearly any Utah business. Utah companies are currently selling \$1.9 billion per year in government and military contracts. The potential to add in excess of \$3 billion per year more in sales may be open to any qualifying Utah company.

The Governor's Office of Economic Development invites you to attend the **2nd Annual Utah Procurement Symposium** at the South Towne Expo Center, 9575 S. State Street, Sandy, Utah on October 18, 2007 from 7:45 a.m. to 4 p.m.

Training in breakout sessions will be conducted by individuals and panels who will teach Utah company representatives how to market themselves to prime contractors and government agencies, while sharing the successes that are possible for those companies who want to expand their business base. Sponsor exhibits and assistance will be available from the financial community, interested businesses, small business associations, economic development offices, chambers of commerce, as well as military contractors and government offices.

If you want your company to grow in this market you need to register now!

Cost: \$50/person for the 1st person and \$35/ additional registration from the same company. Fee includes a continental breakfast, lunch, and all the training sessions, exhibits and materials. Registration is available online at www.goed.utah.gov/PTAC. For further information contact Myrna Hill at 538-8775 or email: myrnahill@utah.gov.

BUSINESS LEADERS - Do you need employees?

Did you know you could post your job openings directly on the state Web site and cut the middleman? The service is completely free and you can search the job seeker database 24 hours a day at your own convenience. After posting your openings, you will have access to thousands of job seeker resumes. You can contact applicants immediately by phone or email. You can also customize your

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searches to find only the candidates that meet your job requirements and that you are interested in talking to.

Follow these six easy steps:

1. Go to the DWS Web site at: <http://jobs.utah.gov>
2. From the home page, click on the tab, For Employers, and select the Sign-up button from the top right side of the page.
3. Read through the Register User Agreement and click on the Submit button showing your agreement.
4. Enter your Utah Unemployment ID Number (UI ID) and your Federal Employer Identification Number (FEIN).
5. Enter your contact information on the Employer User Profile. This will include creating a username and password.
6. Upon completing the registration process, you will now be able to log in using your new username and password. (It is important to note that you can only search for job seeker summaries after you post a job online.)

Reminder: As you enter and update information, select Submit to save your information and continue to the next page.

If you have any questions you may call 1-888-920-WORK (9675), to talk with a business consultant who will walk you through the process, or you may make a reservation to attend a hands-on class—all at no cost to you.

Reminder: The most current employment and wage posters are always available at:
<http://jobs.utah.gov/employer/resource/posters.asp>

Upcoming Events / Seminars

Better Your Business Workshop: Utah's Economic Development Deals

Wednesday, October 17, 2007

7:30 a.m. - 9:00 a.m.

DWS Central Region Business Services Center
1385 S State Street #157 Salt Lake City, Utah

Presented by: Tauni Everett, Director Of Communications, Economic Development Corporation of Utah.

Strong and Steady: Economic Development Corporation of Utah's 20 years of deal making. Gain insight into how Utah Economic Development Corporation of Utah deals are closed, review projects completed in fiscal year 2006-07, and share predictions for future growth. Workshop provided at no cost to employers. R.S.V.P. via e-mail to: SLTEC@utah.gov. Or call 801-468-0245 or 801-468-0097.

Luncheon Seminar: Generational Diversity

Wednesday, November 14, 2007

11:00 a.m. (lunch served 11:30, presentation 11:45-1:30)

Little America Hotel Ballroom
500 S Main Street Salt Lake City, Utah

Presented by: Tammy Bigelow

What About Those Generations? Keys to Understanding Today's Age-Diverse Workforce. The seminar will provide a background for understanding each generation, analysis of cross-generational communication, and a look to the future of a multi-generation workforce.

Tammy Bigelow has been employed with Intermountain Health Care for over fifteen years in a variety of human resource settings. She has a Bachelor of Science degree from the University of Utah in marketing and business administration. As a corporate trainer, Tammy has instructed and counseled on generational diversity for over 7 years

Seminar registration: The cost is \$32.00 per participant per seminar (includes luncheon). Prepayment is required. Make check payable to: DWS, SLTEC, c/o Shirlene Bingham, 1385 S. State, SLC, UT 84115. Or to charge by phone using VISA or MasterCard only, Call: (801) 468-0245 or (801) 468-0097.

County News

Salt Lake County:

As autumn of 2007 begins, economic indicators in Salt Lake County continue to perform well above average. At the end of last year, job growth was up by 4.5 percent compared to the previous year. This strength has continued through the spring and summer of 2007, with about 25,000 new jobs being created, compared to year-ago levels, and a growth rate holding at around 4.4 percent.

Employment gains are broad-based, occurring among all major industrial sectors. The strongest job growth continues to be in construction, increasing by more than 5,600 or year-over growth above 12 percent. While residential construction has slowed from the record levels in 2005 and 2006, nonresidential activity in the county has increased dramatically, maintaining the high levels of construction employment. Other industries with a significant number of new jobs compared to year-ago levels include trade, financial activities, and professional and business services.

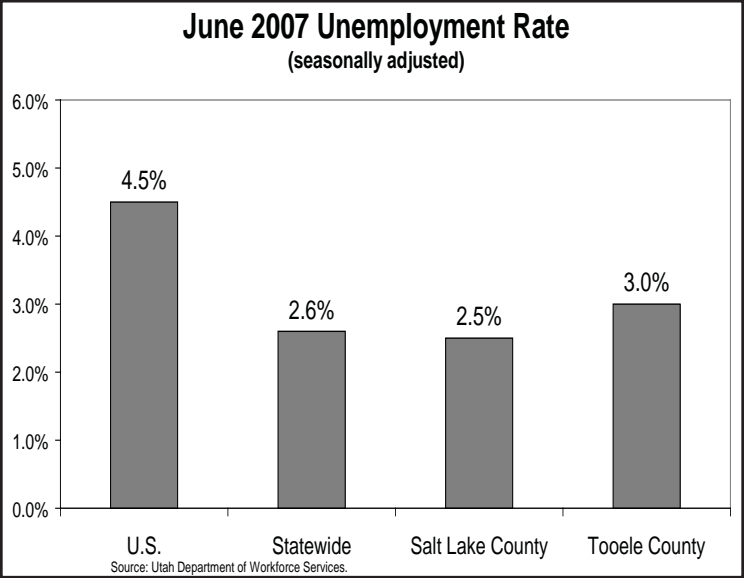
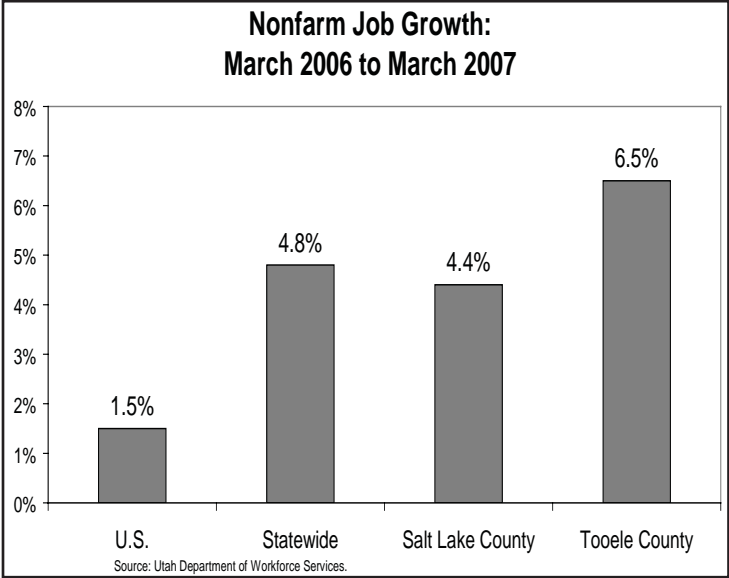
Tooele County:

During the first half of 2007, job growth continued to be strong, with about 900 new jobs being created compared to year-ago levels, and a growth rate holding above 6 percent. The big labor market story for Tooele County in 2006 was the continued strength in transportation and warehousing, and strong employment gains in the leisure and hospitality industry, with the opening of the Miller Motorsports Park. Almost all major industrial sectors have shown employment gains during 2007.

With historically low unemployment rates and strong job growth all along the Wasatch Front, Tooele County employers have found it relatively difficult to recruit workers.

What's Up?

- ✦ The Utah Labor Commission adopted the new federal minimum wage law, which pushes the wage from \$5.15 per hour to \$5.85 per hour. "The minimum wage increase is somewhat a moot point and will hardly affect businesses in Utah because employers already are paying above minimum wage," said Mark Knold, senior economist for the DWS. "If there is an effect, it will come in the later rounds of increases." The federal plan will increase the minimum wage to \$6.55 on July 24, 2008, and \$7.25 on July 24, 2009.
- Tooele Transcript Bulletin
- ✦ These are the best of times and the worst of times for roofing manufacturer Carlisle SynTec. The company has grown as orders have poured in for its specialized roofing membrane material over the past 18 months. The biggest impediment to future growth, however, is a problem affecting many employers in the Tooele County—not enough workers.
- Tooele Transcript Bulletin
- ✦ According to a report by Commerce CRG, Salt Lake County needs to build one million square feet of office space every year to keep up with demand, and vacancy rates will remain tight throughout 2007. "It's really a landlord's market," said Rich Nordlund, office specialist for Commerce CRG. Commerce CRG also reported a low percentage of industrial and retail space available.
- Deseret Morning News



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